

PROFIT & LOSS AT 03/31/2019 (unaudited)

Restricted Funds

Lifetime Dues Revenue	\$	45,763.49
Lifetime Dues Expense	\$	(5,176.16)
Lifetime Dues Net	\$	<u>40,587.33</u>
Scholarship Revenue	\$	26,765.67
Scholarship Expense	\$	(19,746.04)
Scholarship Net	\$	<u>7,019.63</u>
SWDR Revenue	\$	43,796.41
SWDR Expense	\$	(33,004.41)
SWDR Net	\$	<u>10,792.00</u>
CME Revenue	\$	43,111.45
CME Expense	\$	(9,468.63)
CME Net	\$	<u>33,642.82</u>
Total Restricted Funds Net	\$	<u>92,041.78</u>

Unrestricted Funds

Meetings and Trips Revenue	\$	1,864,049.41
Meetings and Trips Expense	\$	(1,284,620.40)
Meetings Net	\$	<u>579,429.01</u>
Operations Revenue	\$	56,032.31
Operations Expense	\$	(107,348.43)
Operations Net	\$	<u>(51,316.12)</u>
Total Unrestricted Funds Net	\$	<u>528,112.89</u>
TOTAL APPNA GAIN YTD AT 3/31/19	\$	<u>620,154.67</u>

Operations Fund Revenues:

Membership Dues	\$	30,600.00
Election/Candidate Fees	\$	10,000.00
Member Benefits Commissions	\$	2,900.00
Donation - General - Other	\$	300.00
Affiliate Dues	\$	500.00
MERIT Donations	\$	500.00
APPNA House Rent Collected	\$	10,266.46
Credit Card Fees Collected	\$	<u>965.85</u>
	\$	<u>56,032.31</u>

Operations Fund Expenses:

Wage Expenses	\$	57,431.32
IT Expenses	\$	13,325.47
Legal and Professional Fees	\$	11,993.00
APPNA House Rent	\$	5,000.00
Telephone	\$	4,793.70
MERIT Disbursements	\$	3,422.00
Utilities	\$	2,098.46
Condo Dues	\$	1,514.12
Equipment	\$	1,513.80
Insurance	\$	1,513.74
Repairs & Maintenance	\$	1,360.00
Credit Card Fees Expense	\$	1,346.69
Bank Charges	\$	765.00
Storage Unit	\$	711.00
Website Expenses	\$	323.99
Office Supplies and Exp.	\$	182.94
Postage & Shipping	\$	<u>53.20</u>
	\$	<u>107,348.43</u>