

PROFIT & LOSS AT 06/30/2019 (unaudited)

Restricted Funds

Lifetime Dues Revenue	\$	73,906.06
Lifetime Dues Expense	\$	(10,973.91)
Lifetime Dues Net	\$	<u>62,932.15</u>
Scholarship Revenue	\$	23,072.67
Scholarship Expense	\$	(8,001.97)
Scholarship Net	\$	<u>15,070.70</u>
SWDR Revenue	\$	185,084.95
SWDR Expense	\$	(103,687.28)
SWDR Net	\$	<u>81,397.67</u>
CME Revenue	\$	131,260.32
CME Expense	\$	(43,189.85)
CME Net	\$	<u>88,070.47</u>
Total Restricted Funds Net	\$	<u><u>247,470.99</u></u>

Unrestricted Funds

Meetings and Trips Revenue	\$	2,720,707.01
Meetings and Trips Expense	\$	(2,632,723.32)
Meetings Net	\$	<u>87,983.69</u>
Operations Revenue	\$	111,832.67
Operations Expense	\$	(243,293.37)
Operations Net	\$	<u>(131,460.70)</u>
Total Unrestricted Funds Net	\$	<u><u>(43,477.01)</u></u>
TOTAL APPNA GAIN YTD AT 6/30/19	\$	<u><u>203,993.98</u></u>

Operations Fund Revenues:

Membership Dues	\$	63,737.50
Election/Candidate Fees	\$	15,000.00
Member Benefits Commissions	\$	2,900.00
Donation - General - Other	\$	1,082.34
CS Application Fees	\$	1,500.00
APPNA House Rent Collected	\$	12,183.06
MERIT Donations	\$	2,700.00
2018 Revenue collected in 2019	\$	10,589.80
Credit Card Fees Collected	\$	2,139.97
	\$	<u>111,832.67</u>

ZT Wealth, SPM rebate

Operations Fund Expenses:

Wage Expenses	\$	106,140.09
IT Expenses	\$	27,047.42
Legal and Professional Fees	\$	21,030.00
APPNA House Rent	\$	23,000.00
Advocacy Committee	\$	15,563.75
Telephone	\$	6,405.21
MERIT Disbursements	\$	6,422.00
Utilities	\$	3,449.43
Condo Dues	\$	4,542.36
Equipment	\$	3,027.60
Insurance	\$	3,027.48
Repairs & Maintenance	\$	2,080.00
Credit Card Fees Expense	\$	2,586.92
Bank Charges	\$	1,245.00
Storage Unit	\$	1,431.00
Website Expenses	\$	868.13
Office Supplies and Exp.	\$	953.24
Postage & Shipping	\$	624.19
Accounting and Audit	\$	1,400.00
Election Services	\$	8,581.20
Taxes and Fees	\$	3,868.35
	\$	<u>243,293.37</u>