

PROFIT & LOSS AT 09/30/2019 (unaudited)

Restricted Funds

Lifetime Dues Revenue	\$	95,515.40
Lifetime Dues Expense	\$	(16,654.34)
Lifetime Dues Net	\$	78,861.06
Scholarship Revenue	\$	34,160.00
Scholarship Expense	\$	(12,266.89)
Scholarship Net	\$	21,893.11
SWDR Revenue	\$	348,281.19
SWDR Expense	\$	(253,352.61)
SWDR Net	\$	94,928.58
CME Revenue	\$	163,002.65
CME Expense	\$	(167,343.73)
CME Net	\$	(4,341.08)
Total Restricted Funds Net	\$	191,341.67

Unrestricted Funds

Meetings and Trips Revenue	\$	3,193,806.12
Meetings and Trips Expense	\$	(3,121,145.35)
Meetings Net	\$	72,660.77
Operations Revenue	\$	136,832.13
Operations Expense	\$	(336,707.65)
Operations Net	\$	(199,875.52)
Total Unrestricted Funds Net	\$	(127,214.75)
TOTAL APPNA GAIN YTD AT 6/30/19	\$	64,126.92

Operations Fund Revenues:

Membership Dues	\$	72,487.50
Election/Candidate Fees	\$	15,000.00
Member Benefits Commissions	\$	2,900.00
Donation - General - Other	\$	8,602.80
CS Application Fees	\$	2,000.00
APPNA House Rent Collected	\$	12,103.06
E&G Penalties	\$	8,000.00
MERIT Donations	\$	2,700.00
2018 Revenue collected in 2019	\$	10,589.80
Credit Card Fees Collected	\$	2,448.97
	\$	136,832.13

ZT Wealth, SPM rebate

Operations Fund Expenses:

Wage Expenses	\$	149,912.94
IT Expenses	\$	44,551.40
Legal and Professional Fees	\$	34,575.73
APPNA House Rent	\$	23,000.00
Advocacy Committee	\$	15,563.75
Telephone	\$	8,233.91
MERIT Disbursements	\$	8,922.00
Utilities	\$	5,029.70
Condo Dues	\$	6,813.54
Equipment	\$	4,541.40
Insurance	\$	4,541.22
Repairs & Maintenance	\$	3,520.00
Credit Card Fees Expense	\$	3,446.21
Bank Charges	\$	1,810.00
Storage Unit	\$	1,671.00
Website Expenses	\$	1,082.00
Office Supplies and Exp.	\$	1,033.31
Postage & Shipping	\$	661.52
Meals	\$	80.12
Accounting and Audit	\$	1,400.00
Election Services	\$	8,581.20
Taxes and Fees	\$	7,736.70
	\$	336,707.65